

At the heart of the Northern biomedical and life sciences sector

# **About Bionow**

Bionow is an award-winning not-for-profit membership organisation working to support the UK Northern life sciences scene and beyond.

Established in 2011, Bionow supports its members in achieving competitiveness and innovation in the life sciences industry. We achieve this by organising conferences and events, acting as an advocate for the region, and providing procurement member benefits to strengthen the life sciences sector in the North.

Bionow facilitates networking and collaboration among more than 300 member organisations and over 1300 life science business' across the North, including startups, major corporations, universities, and supply chain specialists, with a focus on expanding our membership base across the North of England and into the Midlands and Scotland.



We raise the profile of members, partners and sponsors through the member directory and the news page



We organise networking events and conferences



We offer support to businesses in the life sciences industry



We provide additional recruitment support by posting job vacancies and facilitating skills development



We save members up to 40% via our Purchasing Scheme



We act as the gateway to the North

"Working at Bionow has opened my eyes to a wealth of different innovative organisations and individuals discovering potentially new therapeutics, medical technologies, diagnostics, and devices. It's great being part of a thriving and collaborative network and life sciences sector with the bonus of working alongside a super friendly, supportive, and committed team. I really enjoy my job. We work hard but have lots of fun doing it!

Stella James
Executive Director of Business Development



# Contact our membership team today

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# **Our Annual Life Sciences Events**

Our conferences showcase current issues and the cutting-edge science among our members. Members of Bionow can also enjoy a significantly discounted entry.



#### The BioInfect Conference

The agenda at BioInfect will focus on the issues surrounding the increasing threat of AMR and how it can be addressed, including working towards an integrated, unifying approach that aims to achieve optimal and sustainable health outcomes; antimicrobial stewardship; increased investment and innovation in new treatments at all stages of the drug development pipeline and ensuring ROI in the development of new antimicrobials; and the use of strategic information to inform the AMR response.



#### The Bionow Awards

The Bionow Awards are given to honour those most deserving for their ingenuity and dedication, distinguishing them from their competitors and proving them worthy of recognition. The awards dinner celebrates excellence in the life sciences industry with distinguished winners across various categories, including innovative healthcare projects and product development, are recognised for their outstanding contributions.



## The Yorkshire Bio-Partnering Conference

This conference brings together businesses and scientists in this one-of-a-kind in-person meeting showcasing the benefits of industry-academic collaboration and sharing of funding strategies from experts in the Yorkshire region. The event highlights successful academic, clinical and industry partnerships, and promotes the funding and support available.



# The Pharma Manufacturing Conference

The North of England is a key player in the life sciences sector, and investment is continuing to grow. Bionow's Pharma Manufacturing conference brings together industry, academic and regulatory experts to collaborate and share their experiences and expertise through talks, panel discussions, exhibitions and networking to identify challenges and opportunities in the industry.



#### The BioAl Summit

As AI technologies continue to evolve, their integration into the life sciences sector is paving the way for innovations that were once thought impossible. From accelerating drug discovery to revolutionizing diagnostics and transforming personalised medicine, AI is unlocking new frontiers in biotech and healthcare. This event brings together experts to explore how AI can be leveraged to solve complex biological challenges and drive the future of healthcare.



#### The BioFocus Conference

BioFocus is a one-day conference that brings together industry, academia, and experts in life sciences. BioFocus inspires businesses to connect, engage, benefit and grow. Comprising conference, exhibition, and significant networking sessions, this event will provide a unique opportunity to hear about the latest technologies, innovations, key sector initiatives, and funding opportunities.



#### The Neuroscience Conference

The Bionow Neuroscience conference will explore the current challenges and opportunities facing the sector, highlighting new approaches that will create opportunities for R&D, commercialisation and implementation while considering the impact on patient outcomes. Bringing expertise, funding and new technologies together in the neuroscience field is one of the biggest challenges facing the Life Sciences sector. The aim of this conference is to combine all these elements and contribute to the eradication of these diseases.



## The BioCap Conference

The BioCap Conference is a one-of-a-kind event that brings together life sciences businesses, researchers and investors. Join us to explore the current funding landscape, discover investment opportunities that will propel your business forward and gain valuable insights from investors and industry experts. You'll also hear about exciting pre-spin-out opportunities from regional universities, network with peers and potential collaborators, and engage in one-on-one partnering meetings.



# **The Biolgnite Conference Series**

Based on our popular BioFocus conference format, the Bionow BioIgnite event series unites industry and academia with opportunities to hear about the latest innovations, sector initiatives and funding rounds. The agenda offers a full day of engaging sessions, including expert panels and presentations on industry trends.



#### The Precision Medicine Conference

Discover how precision medicine is transforming the healthcare landscape at the Bionow Precision Medicine Conference. This event brings together thought leaders, innovators, and healthcare professionals to explore advancements in personalised treatment approaches and their impact on patients.



# **The Oncology Conference**

Join Bionow, industry experts, and colleagues for the highly anticipated Oncology Conference. This event will delve into the latest advancements and challenges in cancer research, fostering collaboration and innovation across the healthcare sector. This conference will provide an in-depth exploration of the oncology landscape, featuring keynote talks, panel discussions, exhibitions, poster presentations, and valuable networking opportunities.

# **Our Business Networking Events**

Alongside our larger conferences, we also run more informal networking sessions completely free-of-charge as part of the Bionow membership package.



## **Investment Showcase Webinars**

Bionow's webinar series allows Members seeking investment to present 30-minute pitches to a virtual audience of investors, with the presentations recorded to allow-on-demand viewing and direct follow up with the companies after the event.



# **Pitching and Pizza**

The event is not only a great opportunity to present to the life sciences and biomedical community but also gives companies a unique chance to hear about the latest technologies and innovations available from some of the leading companies in the North of England.

The event will benefit the following companies:

- Developers of technology, products and expertise in the life sciences and biomedical sector
- Suppliers of technology into the life sciences and biomedical sector
- Users of products, technology & expertise from life sciences and biomedical companies



# **Empowering Women in Biotech**

Bi-annual series designed to promote women in the industry, celebrate achievements and share successes. This event allows delegates the opportunity to network with and support peers

Bionow's Empowering Women in Biotech event at the HGF Leeds office saw 75 delegates convene for a day of networking and inspiration. The event was praised for its enthusiastic speakers and insightful discussions, with plans to continue these empowering sessions.



# **Biotech and Beers**

Biotech and Beers contribute to a community of like-minded leaders focused on real company growth in life sciences and offer opportunities for peer group support (even if it's just a chance to let off some steam!). It is a great space for some social networking to meet new contacts, compare notes and catch up in a pleasant and relaxed setting.

# **Purchasing Scheme**

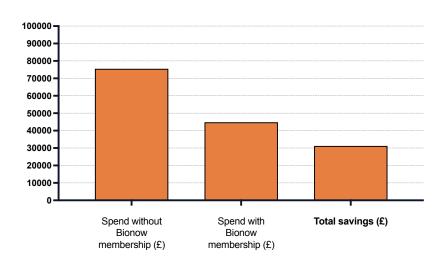
We make your money go further in the face of rising costs.

All Bionow Members have access to exceptional value and can make great savings via the Bionow Purchasing Scheme.

Bionow membership offers exceptional value and as a member, you can bolster your bottom line by procuring goods and services with Bionow's 'Preferred Partners' via the Bionow Purchasing Scheme.

Access to the Bionow Purchasing Scheme is one of the most significant member benefits and is available to all Bionow members. You and your company can make significant savings by procuring goods and services with our Preferred Partners. Designed specifically around the purchasing behaviours of companies based within the membership, this covers laboratory supplies, financial services, and a suite of specialist services all of which are tailored to the needs of Bionow members.

# Real example company savings via the Bionow Purchasing Scheme in 2024





Access great savings and value from Bionow Partners:





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Discounts available in these categories - Visit **bionow.co.uk** for more information

Laboratory Procurement R&D Funding Commercial Insurance Recruitment International Conferences Employee Benefits
Business Intelligence
Translation & Interpreting
Financial Partnering
Cyber Risk Management

# **Bionow Business Support**

Here to support our members further



# Skills development

### **Skills Support**

All Bionow members can become members of our Skills SIG (Special Interest Group). The SIG brings together SMEs, corporations, colleges, universities, and other training providers to help shape the skills base available to the sector, supporting and influencing skills provision development, whether from private providers or educational institutions.

#### **Bionow Life Sciences Careers Fair**

Skills and talent-focused sector support includes the Bionow Life Sciences Careers Fair. This annual online event brings companies from across the network and students from over 20 educational institutions to an online yearly Life Sciences careers fair. Companies articulate the career paths and opportunities that they offer to an audience of hundreds of Life Science students who will shortly be entering the workforce.

#### **Posting Vacancies**

All Bionow members can post vacancies on the Bionow Jobs page to ensure access to relevant talent. This is an excellent way of reaching suitable recruits.

Further activities include skills surveys, career case studies, and a range of other support downloadable from the Bionow website. We provide support to the Bionow community, including sessions focused on Skills at Bionow Conferences.



# **Envestors platform**

Are you a startup looking for investment? Do you want to increase your company's visibility to Life Science investors? Or are you an investor looking for your next Life Science investment opportunity?

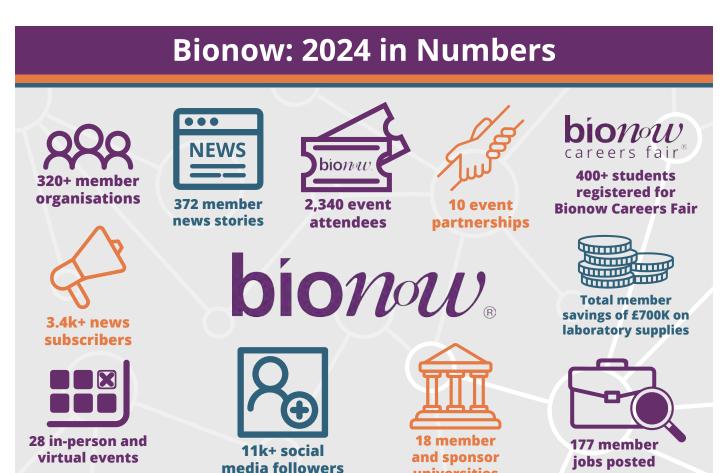
Either way Bionow is here to help. One of the most significant challenges for any life sciences company is raising investment, which Bionow will assist you in meeting. Amongst the hundreds of Bionow members are many of the UK's most innovative life sciences companies.

All Bionow members can open a Listing on the Envestors platform for six months at no charge (a small charge can be paid to extend this period beyond six months). This is a valuable way for companies to raise their profile amongst the Life Science investment community. If you are an investor, it is a great way to discover new investment opportunities.

Envestors has helped over 200 companies raise more than £100m, including assisting several companies in the Health and Life Sciences space raise investment.

# **Bionow's Year in Numbers**

We have had another great year in 2024 with record event attendees, over £700k of savings through our purchasing scheme and our ever-growing membership base.



For more information on ways to maximise your membership, visit: bionow.co.uk/membership

#### **Corporate and University Sponsors**





universities























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