



bionow.

Fisher Scientific Exclusive Offers to Bionow Members

 **fisher** scientific
part of Thermo Fisher Scientific

Exclusive Discounts on Laboratory Supplies

Save on Laboratory Essentials

The Fisher Scientific team is now able to provide Bionow members with a complete portfolio of laboratory equipment, chemicals, supplies and services offering exceptional choice and convenience, as the preferred supplier to Bionow.

Whether you are a new start-up company or an established biotech, the Fisher Scientific channel is your one-stop shop for life science products and services for the bioscience community.

Fisher Scientific's extensive list of exclusive alliances with major manufacturers allows us to give you easy access to the products that are most in demand – all from one supplier.

Your Advantages at a Glance

- Access the complete portfolio of laboratory equipment, chemicals, supplies and services at: fishersci.co.uk
- Hot-list of over 2,200 specially priced biotech laboratory essentials with a typical basket savings from list price for Bionow members in 2025 at 50%

- No Ice or minimum order charges to goods in location
- Personal support: Your Fisher Scientific Account Manager is always on hand to answer your questions and support you in achieving your savings goals

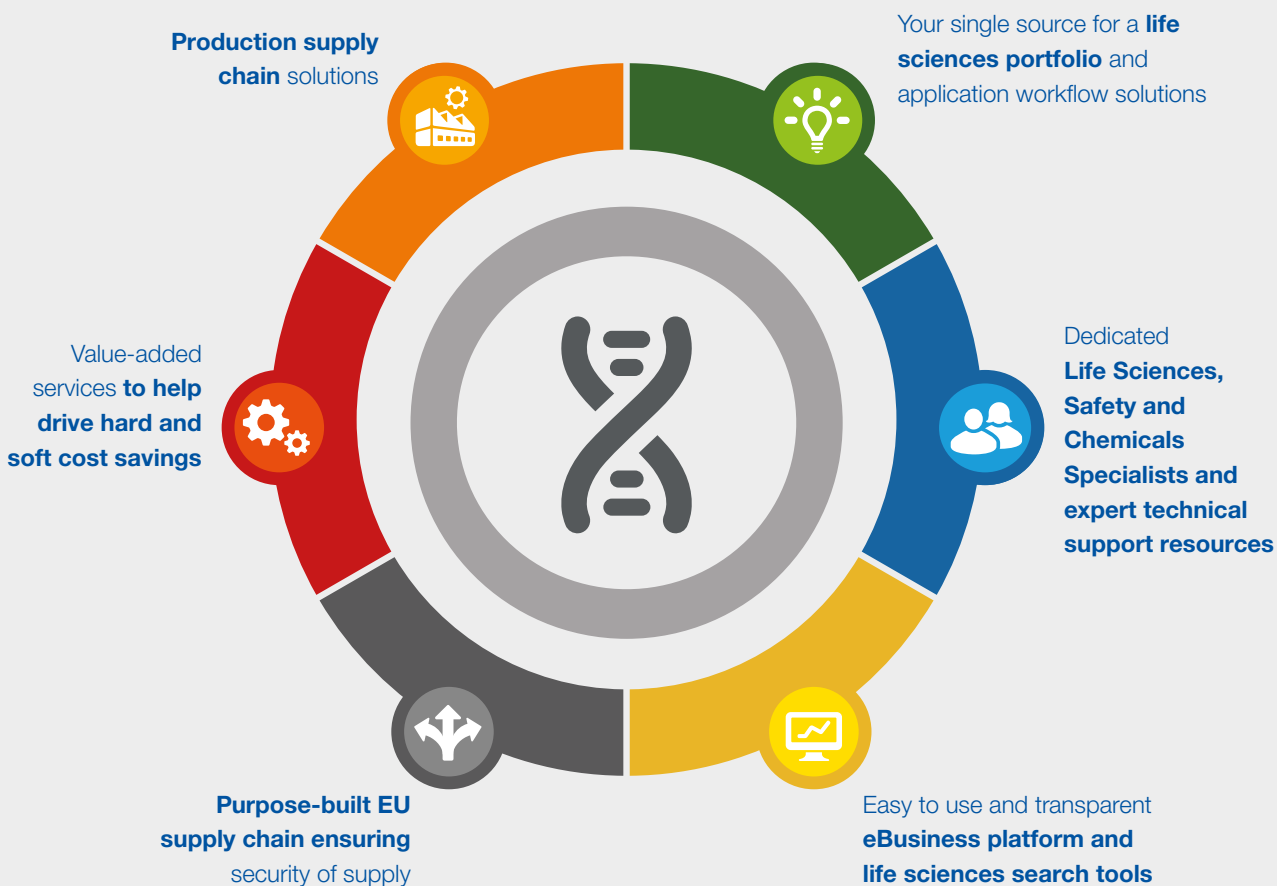
How to Participate

The purchasing programme is available for all Bionow members, free of charge.

Reach out to your Fisher Scientific Account Manager now to access these discounts.

The Fisher Scientific Channel Offers a Wide Range of Capabilities

Different tools to help optimise your supply chain
and increase productivity





New Lab Start-Up Program

The New Lab Start-Up (NLSU) Program is designed specifically for those customers setting up a new lab, or refurbishing an existing one, and offers you all the support you need together with the key advantage of sourcing everything from a one-stop supplier at very competitive prices.

As well as potential savings of over €50 000, and guidance from a dedicated sales representative, the NLSU program also offers:

- BIG brand savings
- Flexibility
- A package tailored to your needs

- A comprehensive product range
- Self-manufactured chemicals
- New, free and special-offer products
- Fisherbrand™ vouchers the more you spend

Eligibility for the program:

- Setting up a new lab
- Expanding or renovating your lab
- Relocating to new premises
- In receipt of a first-time grant

Simply fill out the online form:

eu.fishersci.com/go/nlsu

Online

With our advanced and state-of-the-art website you can take control.

At eu.fishersci.com we have the easiest and quickest solutions:

- Speciality product search tools such as our new antibody tool
- Add approval workflows to provide greater control
- See your quotes and convert them into an order
- Download purchase history for your accounts
- Real-time stock availability and lead times
- Enhanced order visibility and tracking
- Create My Lists for easy reordering
- Customer net pricing
- Find more sustainable products using the Greener Choice range

How to Participate

1. [Apply for a business account](#) to make a purchase from our full range of products
2. [Sign-up for a web account](#) if you already have a business account and know your business account number, to then buy online

More can be found online:

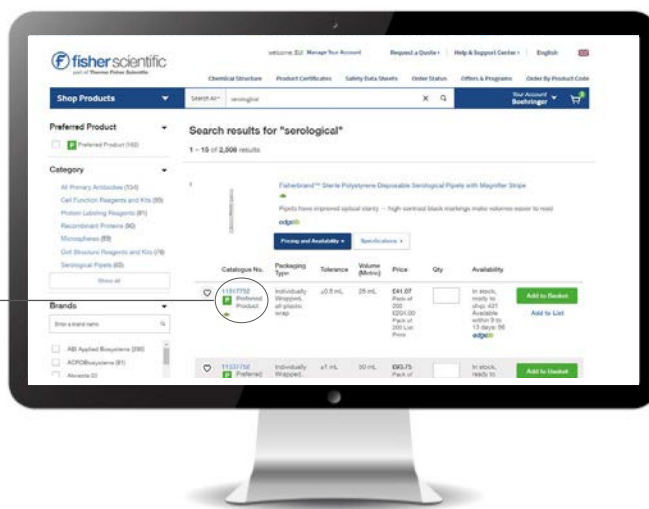
- Products in our 'Spotlight' promotions
 - Same-day shipment for items in the Fisher Scientific 'Edge' program
 - 'Product of the Month' features
 - Subscribe to newsletters
 - Exclusive promo codes
 - New products
- and much, much more ...



Preferred Products

How to find your Hotlist items? Your Hotlist items are marked as Preferred Products with the icon **P** on eu.fishersci.com

Use the Preferred Product filter along the left side of your search results to find the best discounts on the Hotlist items.



P

To maximize the benefits of partnering with us, your contracted products are highlighted with a logo on our website when you log in.

Search functionality on preferred products allows you to search by this preferred product flag to find the best discounts on the Bionow Hotlist items.

The Edge Program *edge*»»

The Edge program ensures quick shipment of our most in-demand products. Products that are part of the program feature enhanced content and qualify for standard same-day shipping. To make shopping easy, they're all marked with the icon on eu.fishersci.com.

Faster Sourcing

- Order any product marked with the Edge icon before 14:00 in the local time zone and we will dispatch the same day
- Orders placed after 14:00 will dispatch the next business day

Greater Productivity

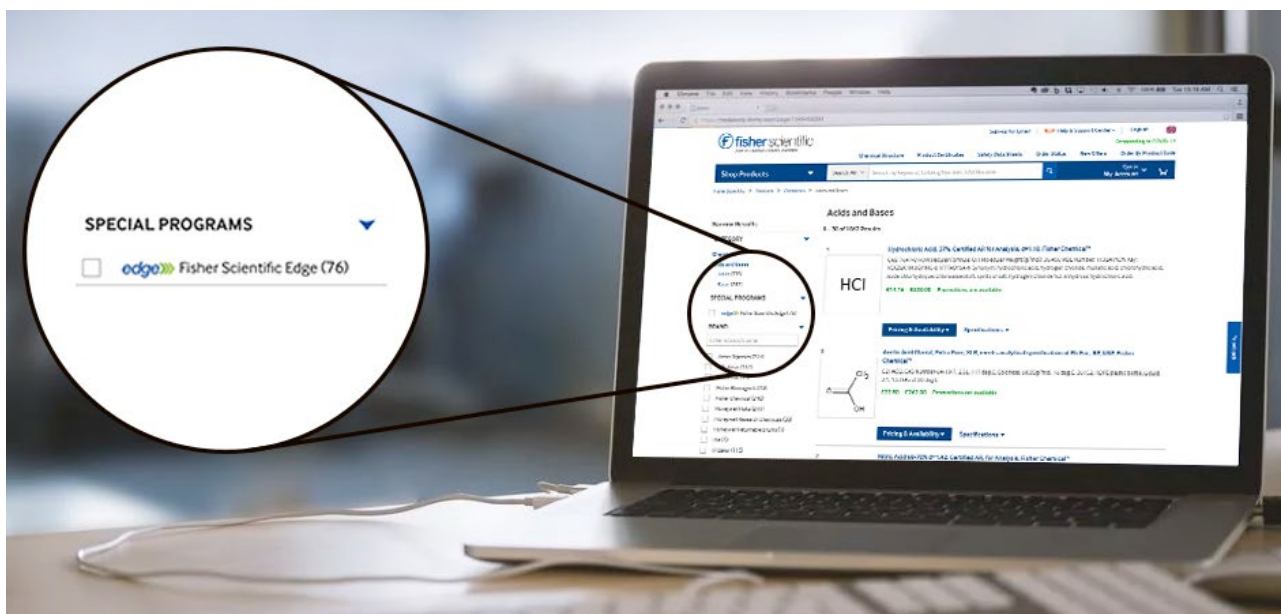
- By prioritising the products that customers like you use the most, the Edge program lets you spend less time procuring and more time making progress

Easier Selection

- Find Edge program items instantly by using the Special Programs filter along the left side of your search results

Edge items offer the best delivery and website content on our most popular items from key supplier partners right across Europe.

Find out more at: eu.fishersci.com/go/edge



Greener Choice

Supporting your Environmental Goals

Striving to protect and preserve the environment and helping you do the same is one of our commitments to you. The Greener Choice Program makes it easy to find lab products that align with your sustainability goals.

Simply look for the  leaf icon in search results to identify qualifying products.

How do Greener Choice Products Qualify?

- Greener Choice items offer one or more environmental green benefits
- Items are environmentally preferable to other products in the same category
- Suppliers provide assurance their green benefits remain substantiated over time

Greener Choice qualifying environmental benefits include:

- Carbon Offsets
- Certifications and seals of approval
- Compostable
- Degradable
- Energy star certification
- Free of a substance that causes environmental harm
- Non toxic
- Ozone-safe or safe for ozone layer
- Recyclable
- Recycled content
- Renewable energy
- Renewable materials
- Source reduction

Find out more at: eu.fishersci.com/go/green-solutions



Solutions for a Lower Carbon Future

Supporting Your Environmental Goals

Transport | Products | Labelling | Recycling | Reporting

The Fisherbrand Guarantee

It's Our Promise

We stand behind our products with a 100% satisfaction guarantee. So buy it, try it, and if within 30 days you don't love it as much as we do, we'll give you your money back — guaranteed.

Fisherbrand products indicated with 'The Fisherbrand Guarantee' icon are sold with a thirty day 'no hassle' return policy.



Customers may return Fisherbrand products for convenience within thirty days of receipt for full credit of purchase price (excluding freight) with the following exceptions:

- Products which have been discontinued
- Products which are personalised or customised
- Non-stock products
- Refrigerated or temperature controlled products
- Reagents, diagnostics or chemicals which have been opened
- Medical devices

Full credit limited to a quantity of one individual Fisherbrand item per order. For the avoidance of doubt, nothing in this clause limits the customer's ability to return, or make a warranty claim in respect of any product that is delivered in a defective condition or fails during the relevant warranty period.

The Fisherbrand Guarantee

It's our promise - If one of our Fisherbrand products doesn't completely satisfy, we'll make it right.



Other

Proprietary Label Products From Fisherbrand™ Products

- Reliable, trusted products
- Economical quality brand alternative
- Wide range of consumables and lab essentials
- Premium features similar to leading competitor brands but often at a fraction of the cost

Top Chemicals and Reagents

A comprehensive portfolio of organics, inorganics, solvents and bioreagents from these premium Thermo Fisher Scientific brands. Our specialised chemical services are also able to offer tailored solvents or solvent blends to your own specification, customised pack sizes or pack labelling, supply chain control and integrity, special testing plus inventory management with lot control.



ThermoFisher
SCIENTIFIC

 **fisher**
chemical

 **fisher**
bioreagents

 **fisher scientific**
part of Thermo Fisher Scientific

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