

# Bionow Newsletter



## Bionow News & Events

The latest Bionow News and upcoming Events



## Bionow is Delighted to Welcome Two New Members

We look forward to working with:

**Blacksand Therapeutics | KPC International**

Our members are at the heart of what we do and by joining Bionow and working together we can achieve more. Bionow members have access to a fantastic range of benefits and services to assist with being globally competitive, delivering world class innovation and inspiring the next generation. Become part of our community!

[Join Us](#)



## Partner Snapshot: BioPartner

BioPartner is a Bionow Preferred Partner for International Conferences.

International partnering events and tradeshow are a major source of business leads for companies expanding into new markets or looking for new collaborative partners. BioPartner has negotiated entry fee discounts available for UK companies attending many major international biopharma events.

Bionow Members and Premium Members can claim discounts at the BioPartnership Alliance Member rate by contacting BioPartner before registering for each event.

[Read More](#)



### **Meet the Member: Provision**

Provision is the leading independent Mass Spec service and support provider for Sciex and Waters LCMS in the UK.

Capabilities include Preventative Maintenance and Qualification, Repairs, Spare Parts Supply, Consumables, Operator Training, In-house Technician Training, and Refurbished Instrument Sales. We can perform instrument or whole lab relocations.

Provision Engineers have an average of over 20 years of experience in LCMS and many have spent upwards of 20 years with the OEMs. Our spare parts and consumables are housed in our Manchester premises and can be shipped for next-day timed delivery within the UK or most parts of Europe.

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### **Welcome to Mollie Nolan**

We are delighted to welcome Mollie Nolan as our new Events and Marketing Coordinator.

Mollie will be supporting the events and marketing functions of Bionow, especially the technical and logistical elements associated with a busy events calendar alongside marcomms, including social media, the website and other

marketing activities.

[Get in touch with Mollie](#)

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## Event Summary:

### **BioCap: the perfect networking opportunity for companies and investors**

BioCap 2022 saw more than **160** delegates in attendance, providing a unique meeting place connecting life sciences businesses, researchers and investors.

The event comprised of three elements: the digital pitching competition on 20th September featuring 11 finalists, the investor dinner on the evening of 21st September and the main conference on 22nd September, featuring keynote speakers, panel discussions, one-to-one partnering meetings and of course, the announcement of the overall pitching competition winner.



[Read More](#)



### **Business Pitching The Biosphere, Newcastle Helix**

**Thursday 13th October 2022**

Bionow and The Biosphere will be co-hosting a business pitching and networking opportunities event for companies operating in the life science and biomedical sector.

The event is not only a great opportunity to present to the life science and biomedical community but also give companies a unique chance to hear about the latest technologies and innovations available from some of the leading companies in the North.

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## **Oncology & Precision Medicine Conferences 2022 Alderley Park Conference Centre**

**18th & 19th October 2022**

**For 2022, Oncology and Precision Medicine will both run in conjunction with each other. Join Bionow, expert speakers and industry colleagues for our conference to discuss the current oncology landscape and the future of healthcare research.**

**\*\*\*PLUS: Biotech & Beers will be held on site on the evening of 18th October\*\*\***

The prevention of cancer and the development of more effective strategies for early-stage detection, when treatment may be most effective, remain critical societal goals. Precision medicine is the next generation of healthcare research that has the potential to provide significant, targeted benefits to patients, and affect strategic shifts in the way healthcare is delivered. As the two go hand in hand with precision medicine enabling the detection, treatment and prevention of a range of cancers, Bionow is pleased to present a two-day event to explore the relationship between these two areas of healthcare and facilitate a more in-depth programme.

**Gold Sponsor:**

**MILLS & REEVE**

**Oncology Conference Event Sponsors:**



Appleyard Lees<sup>td</sup>



Precision Medicine Conference Event Sponsors:



bruntwood  
SciTech



illumina<sup>®</sup>

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**bionow** business  
pitching



**bionow**

## Business Pitching and Biotech & Beers Base, Manchester Science Park

Thursday 10th November 2022

Bionow and Bruntwood SciTech will be co-hosting a business pitching and Biotech & Beers networking opportunities event for companies operating in the life science and biomedical sector.

The event will start with registration at 3pm with welcome and business pitches beginning at 3.30pm.

Following the business pitching we will be hosting Biotech & Beers at Base from 5.30pm for an agenda-free networking evening which provides opportunities for key people from companies working in or with the life sciences sector to network and socialise with their peers in an informal setting over a drink or two.

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## North of England founders call for better support as the funding gap costs the UK economy £92bn

New research from Manchester-based Praetura Ventures shows the UK economy is losing out on a potential £92bn to GDP due to a shortfall in funding in the North.

The new report – *What's Powering the Powerhouse?* – finds that there is a lack of capital through equity funding, accelerators and support that amounts to £4.97bn in the North West, £3.8bn in Yorkshire & Humber and £1bn in the North East, totalling almost £10bn. Based on current output figures per business in 2022 in the North, the additional funding in each area would combine to create an additional £92bn in GDP.

[Read More](#)



If you would like to be involved with Bionow Events we would **love to hear from you.**

[View Bionow Events](#)



### News

Keep up to date with Bionow Member News



## Yourgene Health receives HSA approval for IONA Nx NIPT Workflow in Singapore

Yourgene Health plc has announced it has received Health Sciences Authority (HSA) approval for its IONA® Nx NIPT Workflow in Singapore. The prenatal screening workflow has been authorised for use in clinical laboratories, providing them with a fully automated and cost-effective testing solution to establish their own fast, accurate and

quality-assured non-invasive prenatal testing (NIPT) service.

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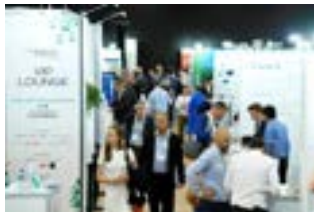


## **LifeArc joins forces with Cystic Fibrosis Trust and Medicines Discovery Catapult to strengthen antimicrobial discovery efforts**

LifeArc, a national medical research charity, is joining the Cystic Fibrosis (CF) Antimicrobial Resistance (AMR) Syndicate in a strategic partnership alongside Cystic Fibrosis Trust and Medicines Discovery Catapult (MDC).

The CF AMR Syndicate aims to address unmet patient needs by linking people with CF with leading experts across industry, academia and the NHS.

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## **Debut event showcases newest trends in drug manufacturing and delivery**

Connect in Pharma - the new annual event from Easyfairs - had its debut launch on 14th & 15th September in Geneva. Key players from companies in the pharmaceutical industry, including Bayer, Merck, Pfizer, Roche, Johnson & Johnson and GSK, among others, came together at Palexpo Convention Centre during the two-day event to hear about the latest innovations and developments in pharmaceutical manufacturing, drug delivery and contract manufacturing.

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## **Cresset secures significant growth funding from SEP**

Cresset has announced it has secured investment from Scottish Equity Partners (SEP), a technology focused growth equity firm. The funding will be used to support Cresset's vision to be a world-leading software and services



provider for accelerating the discovery and delivery of new drugs.

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## **Open Targets UK SPINE & UK Pharmacogenetics and Stratified Medicine Network Online workshop to discuss Pharmacogenetics in Drug Discovery**

Academics, clinicians, industry, regulators, patients, others, are invited to share their expertise in using pharmacogenomics (pgx) in drug discovery.

**Online workshop taking place on 18th October**

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## **Meet 5 life science companies in Scotland pioneering the future of health**

Home to one Europe's largest life science clusters, Scotland has a rich history in science innovation and is actively paving the way forward for the future's scientific pioneers.

By 2025, life science companies in Scotland are set to increase sector turnover to £8 billion. This development is being accelerated by the latest Life Sciences Strategy for Scotland 2025 Vision, which aims to make Scotland the location of choice for life science organisations, and scientists across the globe.

[Read More](#)



## **Incorporating Pharmacogenetics into Clinical Decision Support Systems**

Leading clinical, and regulatory experts will present their current experience of incorporating pgx alerts into clinical decision support systems. Industry will then have the



opportunity to present their experience of developing clinical decision support systems.

All academics, clinicians, industry, regulators, patients welcome.

**The workshop will take place on 9th November 2022 at  
The Spine, Liverpool**

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**Join us at BOS Manchester on 16th & 17th  
November 2022**

BOS Manchester 2022 takes place on the 16th and 17th of November at Manchester Central. This event will showcase the UK Contract Development and Manufacturing sector and allows biotech and pharma sourcing professionals the opportunity to strengthen supply networks.

We cordially invite the Bionow community to join us for this exciting new event. Please contact [richard.collins@bio2business.com](mailto:richard.collins@bio2business.com) to discuss the options.

[Read More](#)



**QuantuMDx enters into cooperation  
agreement with Sansure Biotech**

QuantuMDx Group Limited has entered into a cooperation agreement with Sansure Biotech Inc., an in-vitro diagnostic solution provider based in Changsha, Hunan province, China, to accelerate the regional commercialisation of Q-POC™ and its assays, in China.

[Read More](#)



**Alderley Park Suppliers Fair**

**\*\*\*Rescheduled for 3rd November\*\*\***

Bruntwood SciTech is excited to welcome a range of suppliers to the Park this Autumn to give the life science community the opportunity to connect directly with life science suppliers.

Enjoy connecting with well-known suppliers, presentations given by the exhibitors and a free lunch.

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## **Bionabu brings together leading medtech entrepreneurs, innovators, professionals and investors**

The digital health innovations patients will benefit from tomorrow are being conceived by some of the brightest minds in our academic institutions, start-ups and Medtech companies today.

However, according to The Journal for Medical Internet Research, most digital health companies have a low levels of "clinical robustness" with almost half having no regulatory filings or clinical trials to their names.

The UK's leading medtech entrepreneurs, innovators, professionals, and investors will come together at the event of the year for our growing industry.

## **The Bionabu Health Entrepreneurship and Innovation Summit takes place on Saturday 22nd October at St Thomas' Hospital, London**

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[Click here for the latest Member News](#)

[View News](#)

**Information**



Find out whats happening in the life science sector



## **An introductory guide to email account security**

Your business email account is the most common entry point for criminals and is at the root of most successful cyber-attacks. It is not surprising that the most used function in a business is the one that criminals use to exploit. What is surprising, is that the security of a firm's email system isn't made a higher priority.

In this summary we will describe how attacks start in order to give an insight into the key things that you need to defend against. We will also describe some common consequences of an attack to help to understand why this subject deserves real attention. Finally, we give ten top tips on how to avoid becoming a victim.

[Read More](#)



## **Stand out from the crowd as a graduate in 2022!**

CY Partners are always posting new opportunities which are suitable for graduates, register on our website to make sure you're the first to hear about our latest opportunities.

We specialise in sourcing skilled science professionals from graduate to executive level within Pharmaceuticals, Biotechnology, Clinical and the Chemicals industry sectors. Established in 2008, our mission is to make recruitment easier for both the job seeker and

the hiring manager so whether you are looking to join a global Pharma corporation or an ambitious Biotech start-up throughout the UK and beyond or you need help sourcing skilled scientific professionals then we can serve you.

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## **White paper: Performance evaluation under IVDR**

Performance evaluation is a critical part of verification and validation of product performance that is recorded in the supporting technical documentation required to place an in vitro diagnostic device (IVD) on the EU market.

**Download this free BSI medical devices white paper on performance evaluation under the IVDR today.**

[Read More](#)



## **Introducing BMG LABTECH Ltd**

BMG LABTECH celebrated 30 years of business in 2020, during which time it has earned the reputation of being a world leader in microplate reading technology. As the only specialist manufacturer of microplate readers, BMG prides itself in never compromising on performance, striving to provide best in class sensitivity, flexibility, and reliability for its customers.

[Read More](#)



**Don't overlook solid foundations for your early-stage life sciences business**

It's easy for an early-stage life sciences business to focus on what it is good at (ie the science), but sometimes it's so successful that the right foundations for future growth may easily be overlooked.

[Read More](#)



## **Innovate UK Smart Grants: July 2022**

UK registered organisations can apply for a share of up to £25 million for game-changing and commercially viable R&D innovation that can significantly impact the UK economy.

This funding is from Innovate UK, part of UK Research and Innovation.

**Registration closes on 26th October 2022**

[Read More](#)



## **Biomedical Catalyst 2022 Round 2: Industry-led R&D**

UK registered SMEs can apply for a share of up to £25 million to develop innovative solutions to health and healthcare challenges.

Your project's total costs must be between £150,000 and £4 million. The total grant cannot exceed £2 million; this can cover up to 70% of costs depending on business size.

**Registration closes on 12th October 2022**

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[Click here for a full list of information](#)

All the latest from the life science sector

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## Recruitment

Check out the latest job opportunities

**Job Posting Free of Charge to  
Bionow Members**



Members of Bionow can post their current job vacancies directly to the Bionow website free of charge.

<https://bionow.co.uk/jobs>

For further information contact the  
**Bionow team.**

**Bionow Preferred  
Recruitment Provider**



A leading science, clinical and engineering resource consultancy with a difference.

**Contact the SRG team:**

**Behruz Sheikh** (North West & Yorkshire)

**Matthew Garner** (Northern Region)

[Click here for the latest job opportunities](#)

[Job Opportunities](#)

## Corporate Patron and Sponsors





## Events

Upcoming Sector Events



### Innovation Forum Manchester - Pitch in a Pub 2022



Wednesday 5th October 2022  
Kro Bar, Manchester

Looking to meet people with experience or an interest in start-ups and innovation?

Look no further than Innovation Forum Manchester's next event, Pitch in a Pub! Pitch in a Pub returns once again on the 5th October after consecutive yearly successes in connecting people from all across the Manchester start-up community.

**REGISTER**



### MedTech and healthcare enterprises: how attractive are you for investment?



Wednesday 5th October 2022  
Clarion, 13-19 Queen Street, Leeds

Clarion will walk through some of the key legal issues that apply to a business, how to fulfil your duties, and how to avoid common pitfalls in the investment space. Clarion will introduce you to and familiarise you with important processes and explain areas to consider as you approach and prepare for investment.

**REGISTER**





## From Discovery to Product - the best laid plans of mice and (wo)men go off astray

**Dr Marie Labus, CEO, AMLo  
Biosciences**



**Tuesday 11th October 2022  
Newcastle University**

The road from good idea to marketable product is neither smooth nor linear. Join Dr Marie Labus, CEO, AMLo Biosciences, to discover its five-year journey of highs and lows, with the added complication of a global pandemic.

**REGISTER**



## Open Targets: Pharmacogenomics in Drug Discovery Online Workshop



**Tuesday 18th October 2022  
Online**

Online workshop to discuss Pharmacogenetics in Drug Discovery, Academics, clinicians, industry, regulators, patients, others, are invited to



## Developing a Pharmaceutical Contamination Control Strategy



**Thursday 13th October 2022  
Online**

The EU GMP Annex 1 revision has indicated that each company has a contamination control strategy. But what does such a strategy look like? What are the core elements? And how can risk assessment be used to address any identified gaps? Our Developing a Pharmaceutical Contamination Control Strategy course, provides practical tools with a multidisciplinary approach for understanding types of contamination, contamination control measures, the application of risk tools to address concerns, in line with regulatory expectations.

**REGISTER**



## Helping medicinal chemists design, make and test better compounds



**Thursday 20th October 2022  
Online**

share their expertise in using pharmacogenomics (pgx) in drug discovery.

**REGISTER**



## Bio-Europe 2022



**24th - 26th October 2022**  
**Leipzig Messe, Germany**

BIO-Europe® is the preeminent partnering conference for the life sciences, bringing together international decision makers from the biotechnology, pharmaceutical and financial sectors, offering private, prescheduled one-to-one meetings, as well as workshops and panels, company presentations, and showcasing companies and sponsors in the exhibition.

**Bionow members can save 11% on BIO-Europe ticket prices!**

**REGISTER**



## STEM Careers Week



**31st October - 4th November 2022**

In this 45-minute webinar, we will explore how Torx® supports medicinal chemists across each stage of the Design-Make-Test-Analyze (DMTA) cycle, by providing a central, secure location for comprehensive information capture and sharing.

**REGISTER**



## University of Sheffield Careers Fairs



**25th-26th October 2022**  
**University of Sheffield**

Exhibiting at one of our free careers fairs is a great option if you're looking to recruit top talent:

- Careers Fair - Tuesday 25 October 2022
- Engineering & Science Fair - Wednesday 26 October 2022

For more information and to secure your place, please contact:

**[employerevents@sheffield.ac.uk](mailto:employerevents@sheffield.ac.uk)**

or book through The University of Sheffield Career Connect.

**REGISTER**



## North East Life Sciences Conference

## Durham University & Online

This week-long series of events and activities aims to showcase a range of graduate employers, work experience and career opportunities for students and graduates at Durham University. Alongside on-campus and virtual events and workshops, digital resources and employer information will be available designed to boost students' employability, confidence and sector knowledge.

**REGISTER**



### Incorporating Pharmacogenetics into Clinical Decision Support Systems



**Wednesday 9th November 2022**  
**Royal College of Physicians, Liverpool**

Leading clinical, and regulatory experts will present their current experience of incorporating pgx alerts into clinical decision support systems. Industry will then have the opportunity to present their experience of developing clinical decision support systems.

**REGISTER**



**\*\*\*NOW RESCHEDULED: Tuesday  
1st November 2022\*\*\***  
**The Catalyst, Newcastle upon Tyne**

National Worlds inaugural Life Sciences conference will take place on the 1st November 2022 live from Newcastle in partnership with the Academic Health Science Network (North East and Cumbria).

Use the discount code **BIONOW** to receive a 30% discount for the event.

**REGISTER**



### Accessing the UK's largest NHS Trust: Innovation in Diagnostics



**Thursday 10th November 2022**  
**Citylabs 1.0, Manchester**

Join senior leaders from the UK's largest NHS trust - Manchester University NHS Foundation Trust - and Bruntwood SciTech at Citylabs 1.0 for a discussion and insight as to how to gain direct access to this trust to work in collaboration, and for those working in clinical care how the commercial

partnership can benefit their strategic and research goals.

**REGISTER**



**Are you hosting conferences and digital events? Would you like Bionow to assist with the promotion of these events?  
Contact the Team**

**View the latest events here**

**View Events**



Bionow supports business growth, competitiveness and innovation within the biomedical and life science sectors across Northern England. Our membership service adds value and cost-efficiency to scientific, clinical and business operations within early stage and growth-oriented firms.

**Contact us:**

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